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# **Newron Pharmaceuticals S.p.A.**

**Media and analyst conference**  
**Full year results 2009**

**Zurich**

**March 3, 2010**

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# Agenda

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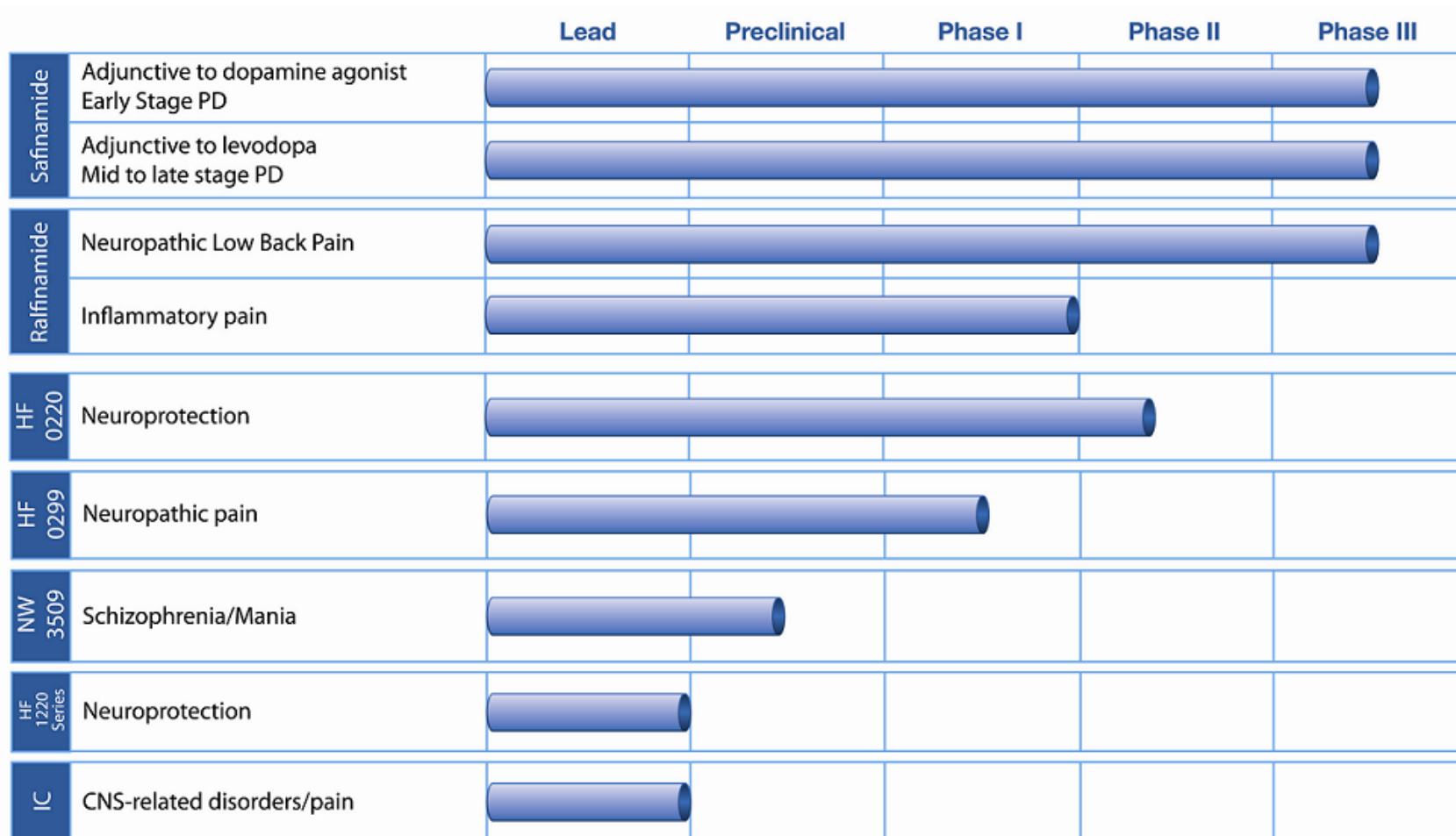
- Start 11:00 am CET
- Welcome Luca Benatti, CEO
- R&D pipeline update Ravi Anand, CMO
- Financial review and outlook Stefan Weber, CFO
- Q&A Audience present/conference call participants
- End 12:00 CET
- Imbiss

# Overview



- Leading the field in the development of novel therapies for the treatment of CNS and pain: large markets with significant unmet medical needs
- Listed on main segment of SIX Swiss Exchange (NWRN), covered by 8 analysts, headquartered in Bresso (Mi, Italy)
- Broad and late stage validated pipeline addressing major therapeutic indications
- Management with strong track record of bringing CNS drugs to market (Comtan™, Cabaser™, Exelon™, Clozaril™)
- Cash reach end 2011 +
- Goal is to become a Fully Integrated Biopharmaceutical Company

# Broad, innovative and diversified pipeline



- Newron is undertaking Phase III trials with safinamide for the treatment of PD on behalf of its partner Merck Serono
- IC = Ion Channel Program
- HF 1020 in preclinical development for asthma is part of Newron's equity holding in Trident
- HF 0420 rights were returned to the inventor, with potential future milestones and royalties due to Newron

# Highlights



- Ralfinamide: first in-class for the treatment of NLBP
  - Enrollment completed in first NLBP pivotal trial
  - Datamonitor forecasts \$1.5bln peak sale potential in NLBP
  - Partnership sought post pivotal results
    - Ex-US or global with US co-promotion
- Safinamide: moving into final stages of development
  - Efficacy validated by 2 positive Phase III trials
  - Partnered ww with MerckSerono
  - Regulatory filing not prior to 2011
- Highly promising earlier pipeline (NW-3509 and HF0220)
- Cash position at year end 2009: €24.3m, plus option to CHF28.3m under equity line

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# Safinamide

## A unique proposition for Parkinson's disease

# Safinamide: a novel intervention



- First once a day oral adjunctive therapy for all stages of PD (>\$4bn)
- Unique mechanism of action
- Positive Phase II and III results both in early and advanced PD
  - MOTION and SETTLE studies ongoing
- Potential in cognitive disorders
- Partnered ww with Merck Serono
  - Development costs covered by partner
  - Up to \$187.5m regulatory and sales related milestones plus significant royalties

# Safinamide: add-on to DA in early PD



- No drug approved as add-on to DA
- DA are very effective in reducing motor symptoms in early stage PD
- DA efficacy begins to fade in 3-5 years
- When this occurs, the only choice for physicians is to add L-dopa
- Although highly effective, long-term use of L-dopa is associated with significant side effects: motor fluctuation and dyskinesia
- Unmet needs met with safinamide:
  - Prolong DA effects
  - Delay levodopa use (levodopa-induced motor complications)
- Safinamide as add-on to DA in early PD:
  - Excellent tolerability
  - Long term (18 months) improvement of motor symptoms
  - Reduce need for levodopa intervention
  - Improves cognition and quality of life
- Recent competitor's results further support our strategy:
  - Stalevo: Orion withdrew US application for extending Stalevo indication to early PD
  - Rasagiline: results of the ADAGIO trial not convincing for disease progression claim

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Add-on to levodopa in advanced PD:  
reduce levodopa-induced side effects

# Diary categories: no increase in 'ON' time with troublesome dyskinesia



Characteristic recorded	Safinamide 50 mg/day	Safinamide 100 mg/day
'ON' time without dyskinesia LS means difference vs placebo (hours) p-value	<b>0.5</b> <b>0.0367</b>	<b>0.7</b> <b>0.0070</b>
'ON' time with minor dyskinesia LS means difference vs placebo (hours) p-value	0.0 0.9196	-0.1 0.5881
'ON' time with troublesome dyskinesia LS means difference vs placebo (hours) p-value	0.1 0.5324	0.0 0.9931
'OFF' time LS means difference vs placebo (hours) p-value	<b>-0.6</b> <b>0.0022</b>	<b>-0.6</b> <b>0.0027</b>
Asleep time LS means difference vs placebo (hours) p-value	-0.1 0.5021	0.0 0.6727

LS means and p-values were calculated from an ANCOVA model based on the change from baseline to endpoint, with the baseline value as a covariate.

# Study 016 - Efficacy endpoints



		Safinamide 50mg/day n= 223	Safinamide 100mg/day n= 224
		Treatment difference vs placebo	
ON Time	<i>p value</i>	0.6 <b>0.0082</b>	0.6 <b>0.0048</b>
OFF Time	<i>p value</i>	-0.6 <b>0.0022</b>	-0.6 <b>0.0027</b>
OFF Time after morning dose of L-Dopa	<i>p value</i>	-0.6 <b>0.0013</b>	-0.6 <b>0.0009</b>
CGI-S	<i>p value</i>	-0.2 <b>0.0038</b>	-0.1 <b>0.0219</b>
CGI-C	<i>p value</i>	NA <b>0.0003</b>	NA <b>0.0097</b>
UPDRS III	<i>p value</i>	-2.1 <b>0.0075</b>	-2.8 <b>0.0002</b>
UPDRS II	<i>p value</i>	-0.6 <b>NS</b>	-1.0 <b>0.006</b>
UPDRS IV total	<i>p value</i>	-0.4 <b>0.0381</b>	-0.6 <b>0.0004</b>
PDQ-39 total score	<i>p value</i>	-8.0 <b>NS</b>	-17.4 <b>0.0267</b>
PDQ- 39 activities of daily living	<i>p value</i>	-3.8 <b>0.0183</b>	-2.8 <b>NS</b>
PDQ- 39 emotional well being	<i>p value</i>	-1.1 <b>NS</b>	-3.5 <b>0.009</b>
GRID-HAMD	<i>p value</i>	-0.3 <b>NS</b>	-0.7 <b>0.0179</b>

# Study 016 - Response Rates



	Placebo (n=222)	Safinamide 50 mg/day (n=223)		Safinamide 100 mg/day (n=224)	
	Responders, n (%)	Responders, n (%)	p-value vs placebo	Responders, n (%)	p-value vs placebo <sup>A</sup>
Increase in ON time, <sup>b</sup> n (%)	88 (39.6)	106 (47.5)	0.0641	125 (55.8)	<0.0001
Improvement in ON and OFF time, <sup>c</sup> n (%)	87 (39.2)	99 (44.4)	0.2069	117 (52.2)	0.0008
UPDRS III, $\geq 30\%$ improvement from baseline n (%)	70 (31.5)	84 (37.7)	0.0698	92 (41.1)	0.0095
Overall response rate, <sup>d</sup> n (%)	42 (18.9)	60 (26.9)	0.0177	66 (29.5)	0.0016

<sup>A</sup> Response rate was analyzed using a Cochran-Mantel-Haenszel test with center as the stratification factor comparing safinamide versus placebo at endpoint

<sup>B</sup>  $\geq 30$ -minute increase in ON time from baseline without increase in troublesome dyskinesia, based on analysis of daily diaries

<sup>C</sup>  $\geq 30$ -minute increase in ON time without increase in troublesome dyskinesia and  $\geq 30$ -minute decrease in OFF time from baseline, based on analysis of daily diaries

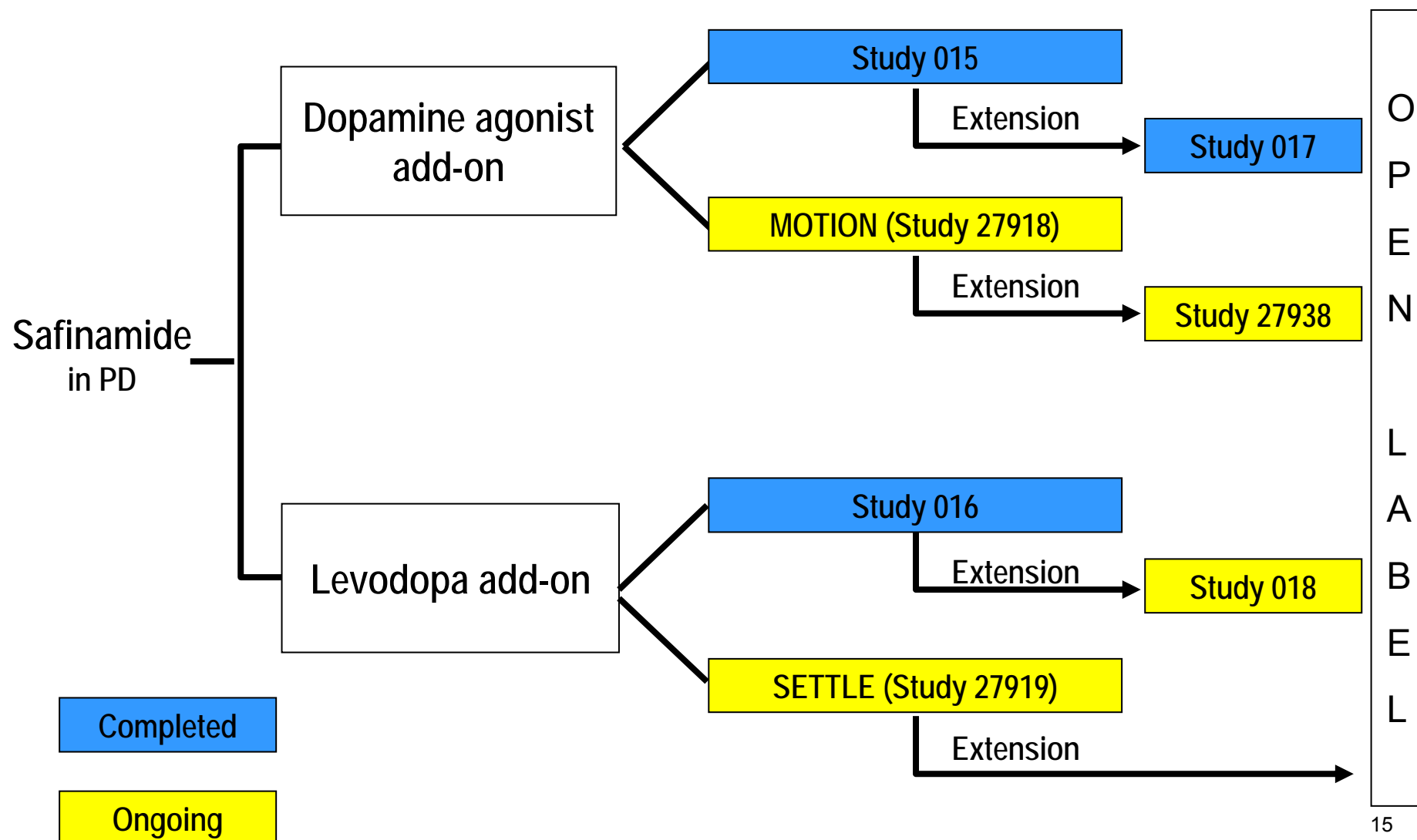
<sup>D</sup> Patients exhibiting  $\geq 30$ -minute increase in ON time,  $\geq 30$ -minute decrease in OFF time AND  $\geq 30\%$  improvement in UPDRS III scores

# Safinamide: add-on to L-Dopa in advanced PD



- Levodopa-induced motor complications
  - Wearing off / on-off response
  - Dyskinesia
- Unmet need
  - All adjunctive therapy to levodopa improve on-off response but on the same time worsen dyskinesia
  - Depression is a significant co-morbidity in advanced PD
- Safinamide as add-on to levodopa in advanced PD improves:
  - Motor symptoms (ON/OFF response) without increasing troublesome dyskinesia
  - UPDRS part II/III (motor symptoms and quality of life)
  - UPDRS part IV (motor complications)
  - Depressive symptoms

# Safinamide Clinical Development Plan





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Ralfinamide

First in-class compound for the treatment of  
NLBP

# Ralfinamide

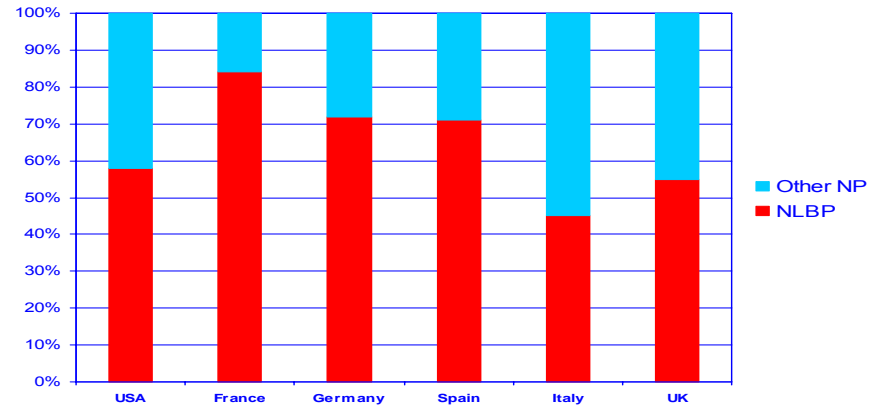


- Oral use, small molecule, new chemical class
- Novel mechanism, innovative compound
- Demonstrated efficacy in placebo-controlled trial in patients with peripheral neuropathic pain
- No development of tolerance on chronic dosing
- No need for titration, very well tolerated
- First in-class agent for the treatment of NLBP, large market, no approved medications
- Undergoing pivotal SERENA trial in 411 patients with NLBP

# Neuropathic Low Back Pain

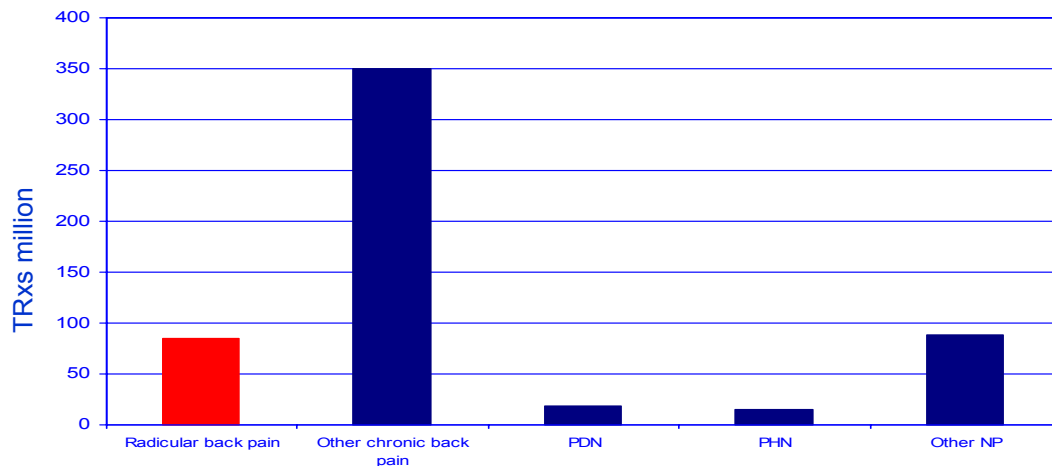


- Area of High Unmet Medical Need
- No approved medications
- ~7.5% of total population suffer from NLBP
- Over 55 million patients in US, EU and Japan



**NLBP represents  
45-84% of all diagnoses made for NP**

**NLBP has the highest rate of  
treated prescriptions within  
neuropathic pain**



# Datamonitor on ralfinamide



- According to Datamonitor's report "Forecast Insight: Neuropathic Pain" published in December 2009, ralfinamide possesses the greatest potential of all late-stage neuropathic pipeline agents examined
- The Datamonitor report forecasts sales for ralfinamide in NLBP of over \$1.5 billion by 2018

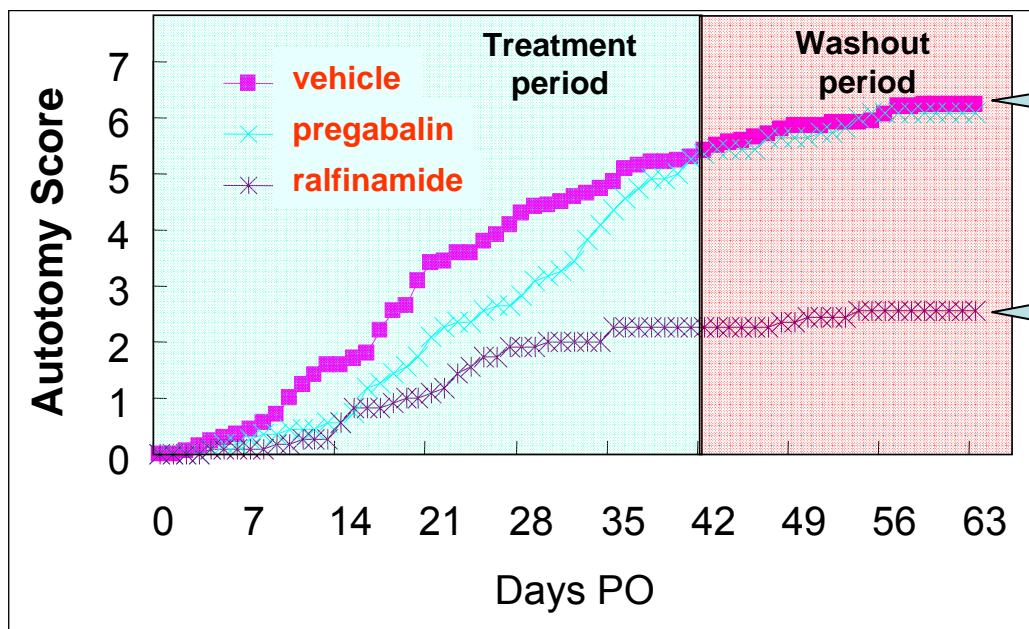
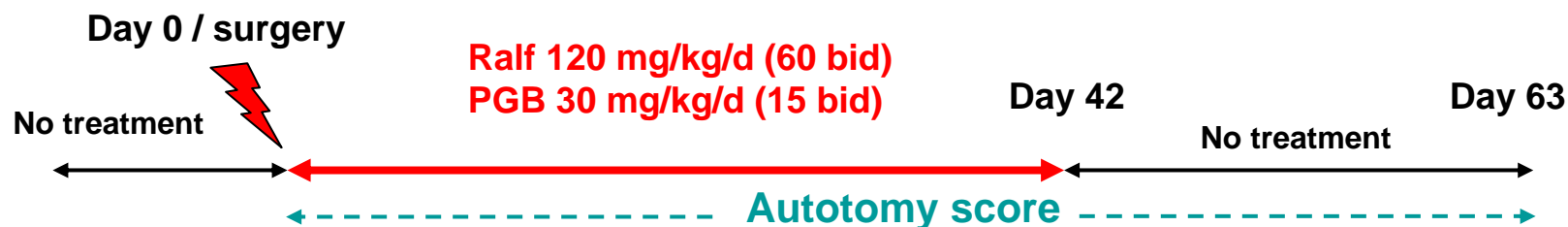
Reference:

Forecast Insight: Neuropathic Pain

Brighter future for pipeline drugs while current brands downgraded

DMHC2567, Publication Date: 4 December 2009

# Ralfinamide and not pregabalin produces long lasting analgesic effect in a model of central pain



vehicle and pregabalin treated animals

ralfinamide

- delays autotomy onset
- suppresses autotomy scores
- retains analgesia after cessation of drug administration

# Ralfinamide: demonstrated safety and efficacy in patients with neuropathic pain



- Double blind, placebo controlled escalating dose (80-320mg/day) in patients with neuropathic pain: NLBP, DPN, PHN, carpal tunnel etc.
- Ralfinamide was well tolerated with no evidence of any statistically significant or clinically relevant pattern of change compared to placebo

Side effects:	ralfinamide	placebo
— Headache	15.3%	17.9%
— Dizziness	5.1%	13.7%
— Nausea	6.8%	10.5%
— Dyspepsia	5.1%	8.4%
— Diarrhea	4.5%	6.3%
— Dry mouth	5.7%	2.1%

# Ralfinamide: demonstrated safety and efficacy in patients with neuropathic pain



Endpoints		Ralfinamide (n=126)	Placebo (n=74)
<b>VAS</b>	Change Vs Baseline ( $\pm$ SD)	-20.1 (25.74)	-10.4 (20.62)
	Treatment Difference* (95% CI)	-8.1 (-14.9, -1.4)	
	p-value	0.0187	
<b>Likert (Pain)</b>	Change Vs Baseline ( $\pm$ SD)	-1.8 (2.22)	-0.84 (1.96)
	Treatment Difference* (95% CI)	-0.93 (-1.5, -0.3)	
	p-value	0.0026	
<b>Daily Diary Sleep</b>	Change Vs Baseline ( $\pm$ SD)	-1.5 (2.14)	-0.44 (2.13)
	Treatment Difference* (95% CI)	-0.95 (-1.5, -0.37)	
	p-value	0.0014	
<b>VAS</b>	Responder rate 50%	40 (31.7)	12 (16.2)
	p-value	0.016	
<b>Likert</b>	Responder rate 50%	34 (27.4)	11 (14.7)
	p-value	0.037	

\* Difference in LS Mean

# Strong effect in patients with NCET

## Likert pain (patients with 2 or more point improvement)



Responder rate LOCF	Nerve Compression/Entrapment	
Treatment	Ralfinamide	Placebo
N	57	39
Proportion of Responders n (%)	31 (54.4)	11 (28.2)
Odds Ratio (95% CI for Odds Ratio)	3.03 (1.27, 7.25)	
P-value (A)	0.012 *	

\*p<0.05

**NCET: Nerve Compression and Entrapment**

**N:** Number of patients. **n:** Patients with data available. **%:** Percentage based on N. **Not Est:** Not estimable due to insufficient patient numbers. **Responder:** Patient with a 2 or more point improvement in Mean Daily Pain Score on the Likert Scale.

**(A)** Treatments compared using a Cochran-Mantel-Haenszel test.

# SERENA Pivotal Study in NLBP: Design



- Double-blind placebo controlled, parallel-group, multinational trial
- Treatments:
  - Placebo and 2 doses of ralfinamide (**160mg and 320 mg daily**)
  - Both doses at comparable exposure of effective ralfinamide doses in animal models of neuropathic pain
- Randomisation: Equally to all three groups
- Study Duration: **12 weeks**
  - Patients who complete 12 weeks of treatment will be eligible to enter a double-blind 40 week extension
  - Patients will continue on the same dose of study medication they were receiving at the end of the 12 week treatment period
- Number of Patients: **411**

# SERENA Pivotal Study in NLBP: Diagnostic Criteria



- **At least moderate (>40mm) pain** as judged by patients' self ratings on the VAS
- Present for at least 3 months but not longer than 3 years
- Diagnostic criteria as specified in the Int. Ass. for the Study of Pain (IASP) Classification of Chronic Pain
- **Pain is due to a lesion of the PNS**
- Neuropathic nature of the low back pain is confirmed by
  - **A score >18 on the Pain Detect Questionnaire**
  - **Cutaneous and sensory testing** confirms the involvement of dermatomes corresponding to L1-S1
- Test of muscle power, flexion, and reflexes support the diagnosis
- Imaging will be performed where necessary to confirm the diagnosis

# SERENA Pivotal Study in NLBP: Status

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- First patient randomized on March 31 2009
- EMEA approved:
  - Plans for the NLBP indications
  - Study design
  - Diagnostic criteria
  - Outcome measures
  - Statistical analysis
- EMEA agreement confirms the earlier consensus by a number of Health Authorities in North America and Europe
- Completion of enrolment reported Jan 12, 2010
- Top line results May 2010

# Ralfinamide in NLBP

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- NLBP is a large market (55 million patients, US, EU, Japan)
- Area of high unmet patient need
- No approved medications
- Favorable access and pricing
- Physicians agree most Chronic Back Pain (CBP) has a neuropathic component
- Ralfinamide may become the first approved drug for NLBP
- Blockbuster potential



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NW-3509

A novel approach for the treatment  
of psychiatric disorders

# NW-3509



- Innovative compound from Newron's ion channel program: addressing unmet needs in schizophrenia
- Large market opportunity (anti-psychotic market >\$23bn)
- High potency, selective inhibitor of key mechanisms involved in several psychiatric conditions
- Rapid onset of action; high availability in the brain
- Positive pre IND and CTA meetings with FDA and MHRA on planned development as **add-on to antipsychotics for patients with psychosis and mania**
- Undergoing IND – enabling studies
- Phase I development to be started in 2H2010

# NW-3509 has the potential to address unmet medical needs in schizophrenia

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- **Cognitive symptoms**

- NW-3509 is active in models of short and long-term memory impairment. Most antipsychotic have detrimental effect on cognition

- **Incomplete responders**

- NW-3509 is active in models of information processing, elicited by different mechanisms, both natural and pharmacological

- **Co-morbidities**

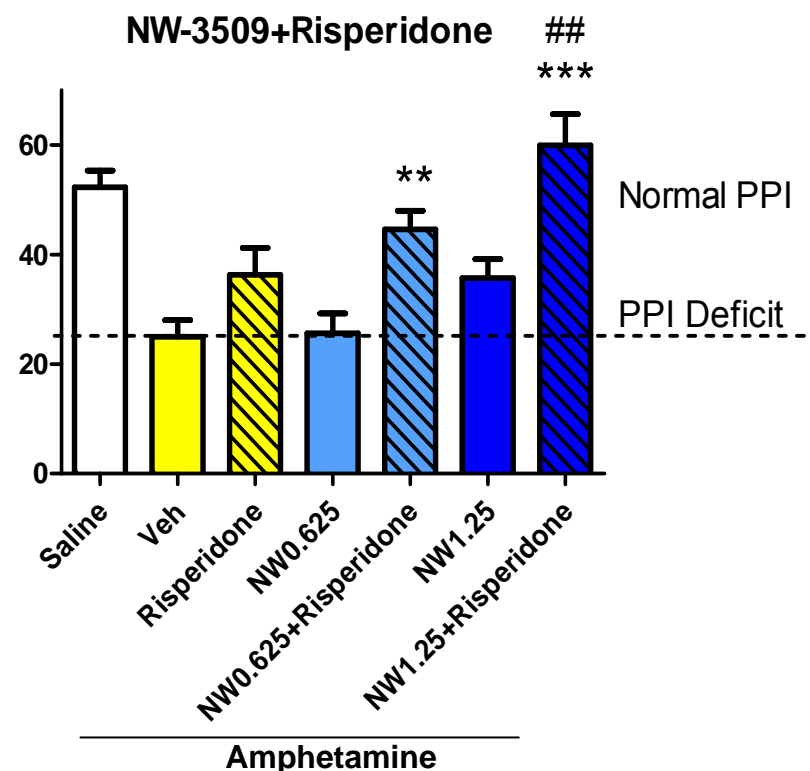
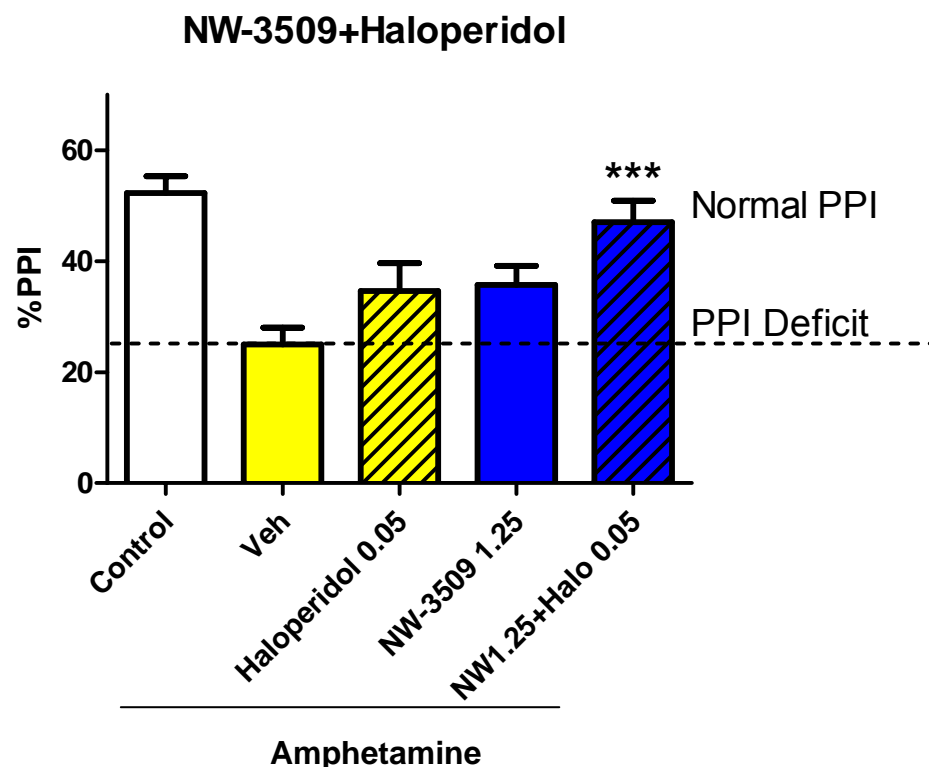
- NW-3509 is active in models of anxiety and depression, suggesting to be able to address important co-morbidities in schizophrenia

# NW-3509 augments the effect of typical and atypical antipsychotics in amphetamine-induced PPI deficits in rats



Combination of sub-threshold oral doses of NW-3509 and haloperidol (0.05mg/kg ip) or with risperidone (0.05mg/kg ip) completely reverses amphetamine-induced disruption of PPI.

Minimal effective doses: **0.62-1.25 mg/kg po**



Amphetamine was given at 2.5 mg/kg ip, NW-3509 (NW) was administered orally 5 min before PPI session and haloperidol (Halo) was administered ip 30 min before PPI session. No effect of NW-3509 alone or in combination was shown on startle response *per se*. N=6-18 rats per group. Statistics: Tukey's multiple comparison test

\*\*\*p<0.001 vs Vehicle, ##p<0.01 vs risperidone



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HF0220

Potential first-in-class neuroprotective agent

# HF0220



- HF0220 is the 7- $\beta$ -hydroxyl derivative of epiandrosterone (EPIA)
- EPIA and the related dehydroxy-EPIA (DHEA), are naturally occurring neuroprotectant steroids whose formation is increased in response to oxidative stress. Their activities are mainly due to their 7-hydroxyl derivatives
- Hydroxylation to 7- $\alpha$  is mediated by CYP7b and further conversion to 7 $\beta$ -hydroxyl derivatives by 11 $\beta$ -HSD1
- This conversion is impaired in pathological conditions, such as AD
- The administration of HF0220 may overcome this deficit in neurodegenerative diseases
- HF0220 showed strong neuroprotective effect in experimental models
- Phase II safety in AD patients showed high tolerability of the drug
- POC study initiation subject to funding/partnership



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## Financials

# Financial Highlights 2009



- License income EUR0.9m (2008: EUR2.6m) - revenue recognition from MS downpayment
- Other income EUR1.6m (2008: EUR1.3m) - grants, tax credits I, UK for years prior to 2009
- Gross R&D expenses €22.9m (2008: €22.4m), incl. safinamide-related expenses as well as R&D covered by tax credits and grants, excl. write-offs (€2.9m)
- Net R&D expenses €18.5m (2008: €12.9m), net of MS reimbursement of safinamide of €5.3m (2008: €9.5m), tax credits and grants of €2.1m (2008: €0)
- SG&A expenses €8.6m (2008: EUR9.4m)
- Financial income €0.2m (2008: EUR2.0m)
- Net loss €23.5m (2008: EUR16.4m)
- Net cash used in operating activities €23.1m (2008: €19.9m)
- Cash position at year end 2009: €24.3m, plus option to CHF28.3m under equity line
- Cash reach guidance – end of 2011+

# Solid cash position – R&D relief by Merck Serono

## Consolidated Financial Statements 2009 (IFRS)



### Consolidated Income statement

€('000)	2009	2008
License income	946	2,635
Other income	1,596	1,298
R&D expenses	(18,544)	(12,881)
Marketing and advertising expenses	(86)	(115)
General and administrative expenses	(8,468)	(9,256)
<b>Operating Loss</b>	<b>(24,556)</b>	<b>(18,319)</b>
Financial income, net	205	1,963
Income tax expense	870	(8)
<b>Net loss</b>	<b>(23,481)</b>	<b>(16,364)</b>
<b>Loss per share in €</b>	<b>(3.86)</b>	<b>(2.74)</b>

### Consolidated Cash flow statement

€('000)	2009	2008
Net cash used in operating activities	(23,056)	(19,932)
Net cash flows from investing activities	(1,444)	(1,615)
Net cash flows from financing activities	5,922	(343)
<b>Net decrease in cash and cash equivalents</b>	<b>(18,578)</b>	<b>(21,890)</b>

### Consolidated Statement of Financial Position

€('000)	31/12/2009	31/12/2008
Non-current assets	9,940	13,303
Current assets	31,738	47,237
<b>Total assets</b>	<b>41,678</b>	<b>60,540</b>
Deferred tax liability/income, borrowings - non-current	2,939	4,038
Employee severance indemnity/cash settled share-based liabilities	801	684
Deferred income	946	1,973
Current liabilities	7,709	8,034
Total shareholders' equity	29,283	45,811
<b>Total equity and liabilities</b>	<b>41,678</b>	<b>60,540</b>

# Corporate Snapshot

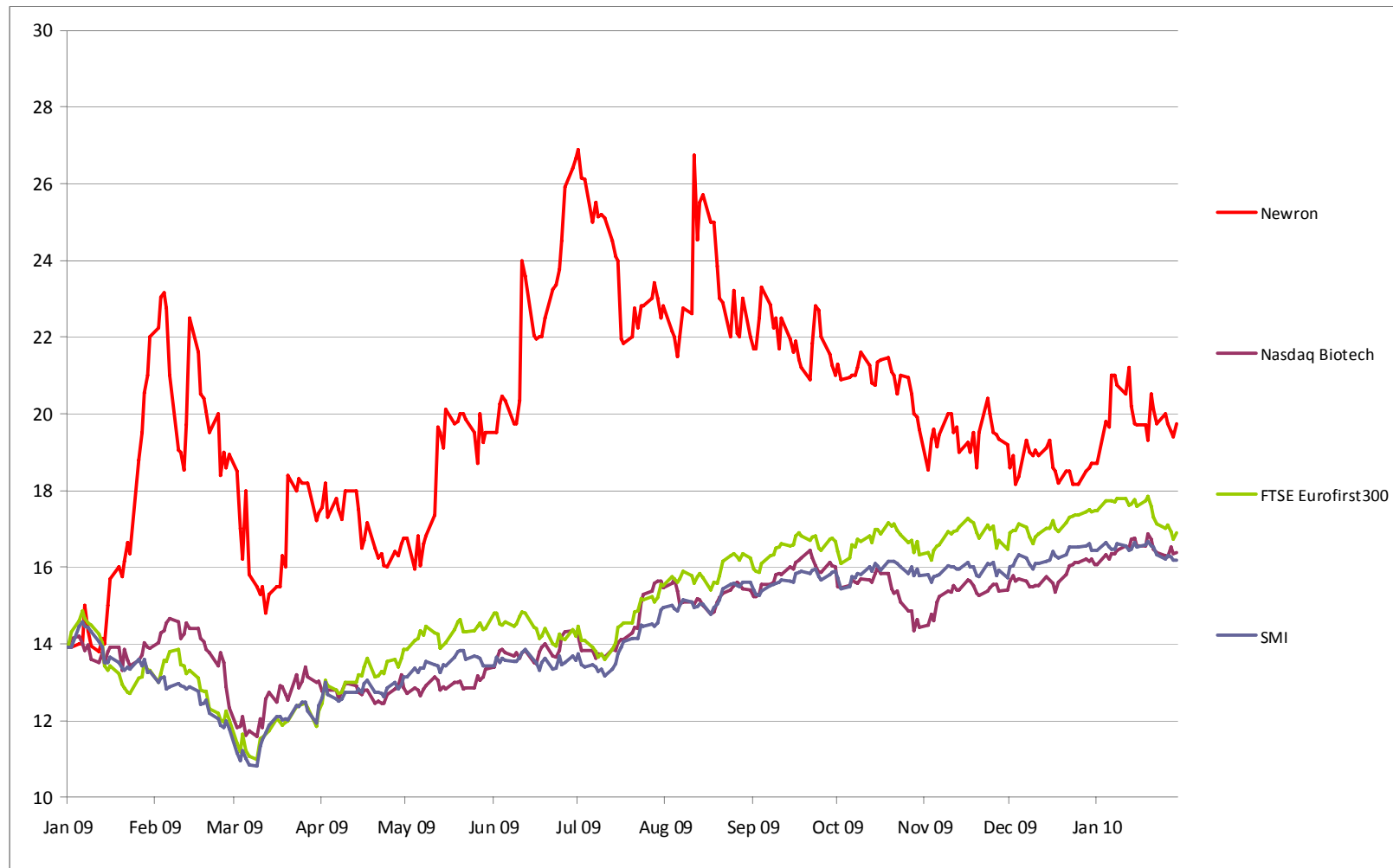


- SIX Swiss Exchange Code: NWRN
- Number of fully paid in shares: 6,584,946
- Market cap: CHF125m
- Major Shareholders:

— Goodman & Co	10.8 %
— 3i Group	8.2 %
— TRowe Price	7.7 %
— NWB (Apax)	6.3 %
— Capital Group	6.1 %
— Founders	5.0 %
— TVM	4.2 %
— Aviva	3.6 %
- Analysts:

Bank Bellevue, Bank Vontobel, Helvea, Jefferies, Kepler Equities, Morgan Stanley, Piper Jaffray, Sal. Oppenheim

# Share price development



# Anticipated key newsflow



- SERENA pivotal study results of ralfinamide in NLBP
- Ralfinamide partnership
  - US co-promotion rights or ex-US
- Safinamide:
  - Long term data (2 years) in advanced PD
  - Completion of MOTION and SETTLE trials
  - Regulatory filing for approval in the US and Europe
  - Significant milestones payments from MerckSerono
- NW-3509 start of Phase I
- Start of Phase II POC for HF0220

# Summary highlights

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- Leading the field in the development of novel therapies for the treatment of CNS and pain
- Broad and late stage validated pipeline addressing major therapeutic indications
- Safinamide: moving into final stages of development
  - Efficacy validated by 2 positive Phase III trials
- Ralfinamide: first in-class for the treatment of NLBP
  - Significant upside potential
- Highly promising earlier pipeline (NW-3509 and HF0220)
- Goal is to become a Fully Integrated Biopharmaceutical Company